

DISTRIBUTOR / DEALER
**APPOINTMENT
FORM 2020-21**

We know the
Science
of Painting .





Acrylic Exterior Emulsions

Exterior Emulsions are an innovative high-performance exterior paint formulated to provide Dust Pick Up Resistance (DPUR) property, good weather resistance, UV resistance & excellent colour retention.



Acrylic Washable Distemper

Distemper is a water-based finish with exciting direct shade offerings that give your home a beautiful look for years to come.



Enamel Range

Here is an all-surface solvent-based enamel that delivers superior gloss and protects your wood as well as metal.



Acrylic Interior Emulsions

Interior Emulsions are water-based finish with exciting direct shade offerings that give your home a beautiful look for years to come.



Primers Range

Prepare your wall for the perfect paint job with our range of high quality exterior & interior primers. They make for an ideal choice as they offer great adhesion, corrosion resistance, and chemical resistance.



Mettalica & Acrylic Putty

Metallic Emulsion gives extra shine & beauty to the walls & Acrylic Putty is used as a Base coat for smoothening the surface.



Powder Putty

Wall Putty is a white cement based product with redispersible polymer and functional additives for application on interior and exterior rough plasters to give a smooth finish.



Cement Paints

Cement paint is water based paint and is applied to either exterior or interior including brick work and concrete.



Solvent Primers

Red Oxide Metal Primer & White Primer are Solvent based Primer & used on Metals & Walls/Wooden surfaces to give protection to metals & smooth finish to walls.

S. No. : _____ Depot : _____ All / SSO / SO : _____

A. (PLEASE FILL THE FORM IN BLOCK LETTERS ONLY)

B. (ALL AMOUNT SHOULD BE IN RS. LACS ONLY)

PHOTO

1. Name of the Firm : _____

2. (a) Office Address : _____

Pin Code :

(b) Telephone (i) Tel. Off. : _____ (ii) Tel. Resi. : _____

(iii) Mobile : _____ (iv) Email : _____

3. Type of Firm (Please Tick):

☐ Sole Proprietorship☐ Partnership☐ Private Limited☐ Public Limited

4. Pan No. of the Firm : _____ Adhar Card No. : _____

Pan No. of the Prop. / Partner : _____

5. REGISTRATION DETAILS :

G.S.T. No. : _____ Trade License No. : _____

6. Name of the Proprietor / Partner / Director :

Mr. / Mrs. / Ms. _____

(a) Permanent Residence Address : _____

(b) Telephone : (i) Tel. No. : _____ (ii) Mobile No. : _____

7. Details of other Partners / Directors

Partner / Director Name	Age	Occupation	Address / Telephone No.

8. Present Line of Business :

- 9. Nature of Business :**
- ☐ (i) Retailing
- ☐ (ii) Wholesale
- ☐ (iii) Commission Agency

10. No. of Paints / Hardware / Sanitary Companies Dealing :**11. Business Details :**

S. No.	Name of Company	Main Products	Total Turnover in Last 3 Years (Rs. Lacs)		

12. Other Business In Hand :

(i) _____

(ii) _____

(iii) _____

13. Infrastructure Details

(a) For Office _____

(b) For Godown _____

(c) For Retail Counter _____

14. (a) No. of Godown Held (Owned) _____ Rented : _____

(b) Godown Space (Sq. Ft.) _____

(c) Address of Godown _____

Location _____

Telephone No. _____

(d) Person In-charge Godown _____

(e) Telephone No. _____ Mobile No. : _____

(f) Address of Godown _____

Location _____

Computer in Use : ☐ Yes ☐ No

WiFi Facility : ☐ Yes ☐ No

(g) Fire Fighting Facility : ☐ Yes ☐ No

(h) CCTV Camera : ☐ Yes ☐ No

(i) Market Reputation / Credibility : _____

15. Banking Details

(a) Name (s) of Banker & Address with Telephone

(i) _____

(ii) _____

16. Your Expectation from the Company :

17. Project / Contractors / Painters Business :

(i) Whether You are currently doing Project Work : _____

(ii) State Currently Major Projects being done in last 2 years : _____

(iii) No. of Contractors who are purchasing Paints from You : _____

(iv) No. of Painters who are associated with you : _____

17. Recommended for Distributorship / Dealership

Sr. No.	Name	Designation	Signature

Security Deposit :

Collateral Cheque Details :

Credit Limit Proposed : **Credit Limit Sanctioned :**

Terms & Conditions

- (a) All the Schemes / Circulars will be Mailed / Whatsapp or Hard Copies duly signed will be couriered or handed over by the Company Sales Officials to all the Dealers / Distributors every month & no hand written or verbal commitment made by any sales personals stands valid under any circumstances during the settlement of accounts.
- (a) Any type of Schemes, Turnover Discount, Monthly Rebates or Special Discount declared by the Company from time to time will be settled as per the norms of the Company.
- (b) Supply of materials will be as per availability of its stock at Company's Godown. Delivery will be Ex-stock.
- (c) Any loss or damages if detected on receipt of the material from the Company, should be informed immediately by the Distributor / Dealer to the concerned State Head of the Company or otherwise the Company shall not be responsible for such loss or damages.
- (d) All the dispute (s) will be subject to Durg (C.G.) jurisdiction only.

I state that I have gone through the commercial policy of your Company and I have fully understood it.
I agree to abide by the same.

Signature of Dist. / Dealer
With Stamp

Date :

Place :

Recommended By
SO / SSO / AM

Sanctioned By
RSM / DGM / VP

Checked By
Accounts Mgr.

Authorised By
COO / Director

Approved

Customer Code No. :
(System Department)

Date :

NB : Attach GST / Pan Card / Adhar Card / Trade License / Cheque as applicable.

GENERAL TERMS & CONDITIONS

1. The rates quoted are Ex-Depot / Branch / Godown / with freight being Pre-paid by the Company for delivery at the destination.
2. The rates quoted are exclusive of Goods and Services Tax (GST) and other local taxes and levies, if any as applicable from time to time by the Govt.
3. The prices contained herein are applicable for dispatch by authorized road transport. If dispatch is done through other modes of transport the difference in freight and packing charges will be charged to the customer's account.
4. The Company will be not being responsible for any leakage, breakage, shortage, damage or loss in transit.
5. The Company reserves the right to collect advance order(s). All orders are subject to availability of stock.
6. The Dealer prices mentioned in this Price List are subject to change without prior notice. In the event of a revision in prices, the prices ruling at the time of delivery will apply.
7. A cash discount (CD) will be allowed on the Dealer Price List, net of all rebates & discounts allowed in the invoice to the dealers who made / settled payments as per the Credit Policy of the Company.
8. By placing an order or accepting the goods, the dealers and purchasers agree to the terms and conditions mentioned herein.
9. On introduction of GST the Dealer / Purchaser placing order or accepting goods agrees to Company becoming liable for payment for any tax, interest, penalty on account of any error / omission / delay / failure by the dealer / purchaser in complying with the provisions of the proposed GST. The company shall recover such amount along with the provision of the proposed GST. The Company shall recover such amount with interest and penalty forthwith.
10. The Company at its solo discretion will or any other issue related to Company's Sales Policies as laid down / decide not to deliver any order to a dealer, in case of payment defaults / bad behavior.
11. In case of any dispute the same is subject to the exclusive jurisdiction of the courts in Bhilai, Dist-Durg, Chhattisgarh

STANDARD CARTON PACKINGS

FOR DECORATIVE PAINTS PRODUCTS

All Liquid Paints (Solvent & Water Base)
[4×4Ltr, 6×1Ltr, 8×500 ml, 10 ×200ml, 20 ×100ml, 20 ×50ml.]

CEMENT PAINT & PUTTY

[4 ×5kg, 20 ×1kg]

DISTEMPER & ACRYLIC PUTTY

[4 ×5kg, 6 ×2kg, 12 ×1kg, 20 ×1kg]

PRIMERS & ALUMINIUM PAINTS

[4 ×4Ltr, 6 ×1Ltr, 8 ×500ml, 10 ×200ml, 20 ×100]

STAINER & COLORANT

[20 ×50ml, 20 ×100ml, 10 ×200ml, 6 ×1Ltr]

MELAMINE & VARNISH

[1 ×4Ltr, 4 ×3Ltr, 6 ×1Ltr, 8 ×500Ltr, 10 ×200Ltr]

ALL CHEQUES / DEMAND DRAFTS / BANKER CHEQUES
SHOULD BE DRAWN IN FAVOUR OF :

SHIVAM HITECH STEELS PVT. LTD

CC ACCOUNT NO : 30916335593
IFSC CODE : SBIN0012277
BANKER'S NAME : STATE BANK OF INDIA
BRANCH : (12277) – SME BHILAI,
SECTOR -I, BHILAI, DIST:DURG,
CHHATTISGARH – 490001



Mumbai

SHIVAM HI-TECH STEELS PVT. LTD



Corp. Office

The Capital, Level-07, B Wing, BKC, Bandra East, Mumbai-400051



Regd. Office

Plot No. 4D, Light Industrial Area, Bhilai 490026 (C.G.)



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Customer Toll Free No.
1800 120 022020

NEED HELP ?
SCAN HERE



www.raymaxpaints.com